

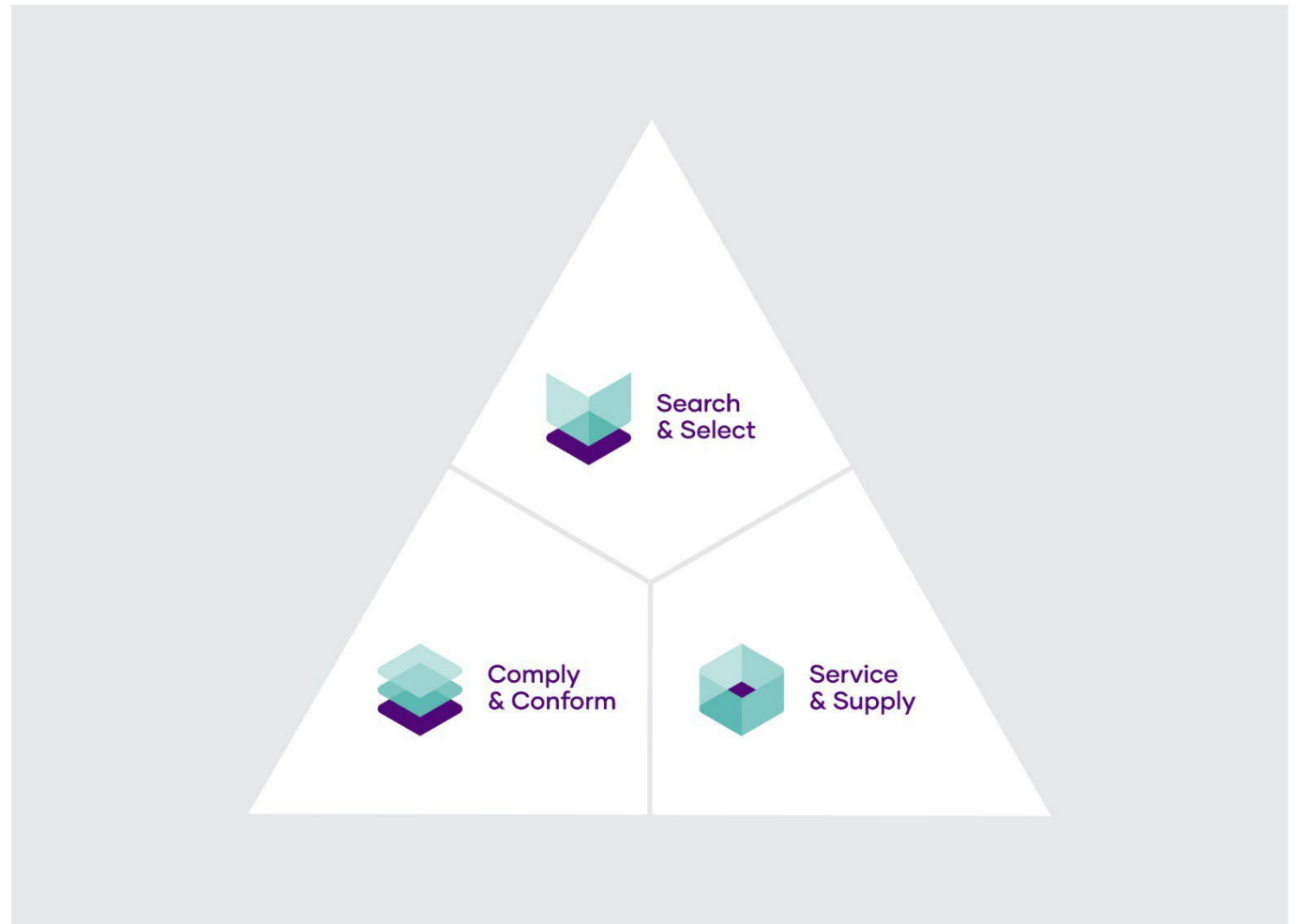


## Specialists in the Strategic Sourcing of Flexible Packaging

As an independent trading company, Hi-Tech Packaging takes a strategic approach to solving the challenges our customers face in sourcing, producing and managing packaging stock. Everything can be managed under one roof by our Strategic Sourcing Team.

We bring next generation flexible-packaging to the market, moving the industry toward a more sustainable future. Being immersed in the latest industry developments from around the globe, we can align technical knowledge and know-how to meet user demands. We are committed to delivering innovative packaging that helps customers achieve their performance targets. Highly experienced in the development of custom-packaging, Hi-Tech Packaging blends innovative materials and technical expertise with seamless management and reliable delivery through three service streams; Search & Select™, Comply & Conform™ and Service & Supply™.

After decades of operation, Hi-Tech Packaging has become an industry-leading expert in strategic sourcing. We understand the role we play in our customers' business operations, and give them access to supply-chains that deliver safe and sustainable packaging solutions with optimal time and cost efficiency. By tackling challenges of technical and operational complexity for our customers, we can offer products and related services as one seamless and simple solution.





Close and progressive partnerships across the packaging supply-chain is crucial to successful outcomes for our customers.

#### Partnership

Fostering close and progressive partnerships across the supply-chain is crucial to success. We work closely with businesses to develop sourcing and supply strategies that are keenly focused on our customer's goals and objectives. We understand the performance requirements of different industries and are able to customise products and services that manage risk, and return real value to customer operations. Inventory and supply-chain management, compliance and reporting are all benefits of our integrated approach. Trusted partnerships with preferred suppliers allow us to deliver superior service and robust, quality products, swiftly and seamlessly.

#### Purpose

Our customers are able to access supply-chains that solve their commercial challenges and open up a world of packaging possibilities. As a result, their business has greater choice in safe and sustainable solutions that are fit-for-purpose, meet their performance requirements, and comply with all necessary standards and regulations. With a proven track-record in global sourcing, Hi-Tech Packaging can manage supply, fast-track delivery and help your business avoid costly mistakes.

#### People

Over nearly 30 years we have learned that, ultimately, we are creating solutions that meet the needs of people across the

supply-chain. Our team of innovators, producers and managers design and deliver safe and sustainable packaging that helps our customer's operations perform to their desired targets. A deep understanding of markets and customers informs product development, including our approach to ethical sourcing – it is about putting people at the centre of what we do. Integrity and respect underpins our working relationships with colleagues and customers.

#### Planet

The Circular Economy is a new blueprint for business. Our goals are focused on reducing the environmental impact of packaging – to inform the market of the latest industry innovations and develop viable solutions that work for customers and communities. We are aiming to move the industry forward – toward responsible packaging that protects our planet, and also lowering market and reputational risk for our customers. Hi-Tech Packaging is able to achieve tangible results by developing strategies to improve sustainability and offering the most progressive and proven solutions in the market.





# Our Services





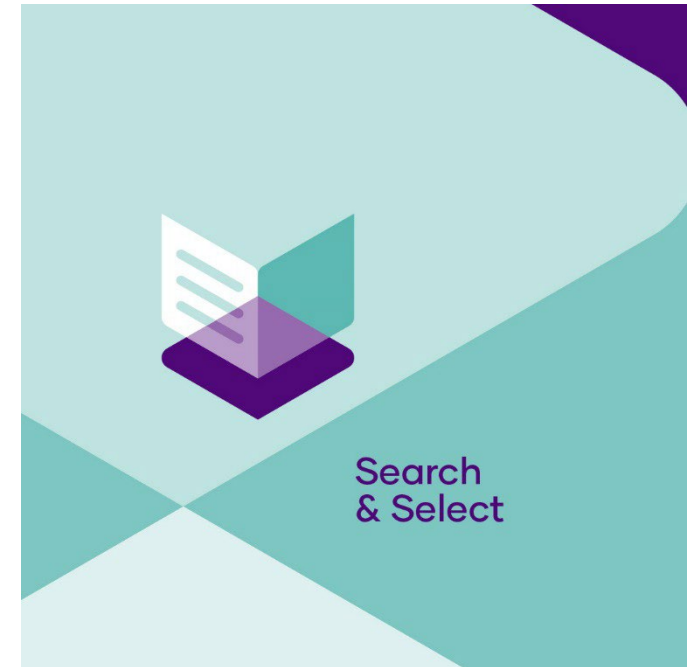
Hi-Tech Packaging Supplier Sourcing & Management System is a global resource of over 500 qualified suppliers.

## Service Overview

At Hi-Tech Packaging, specialists in global sourcing investigate and discover viable packaging solutions that consider the latest technological developments, sustainability, industry standards and compliance.

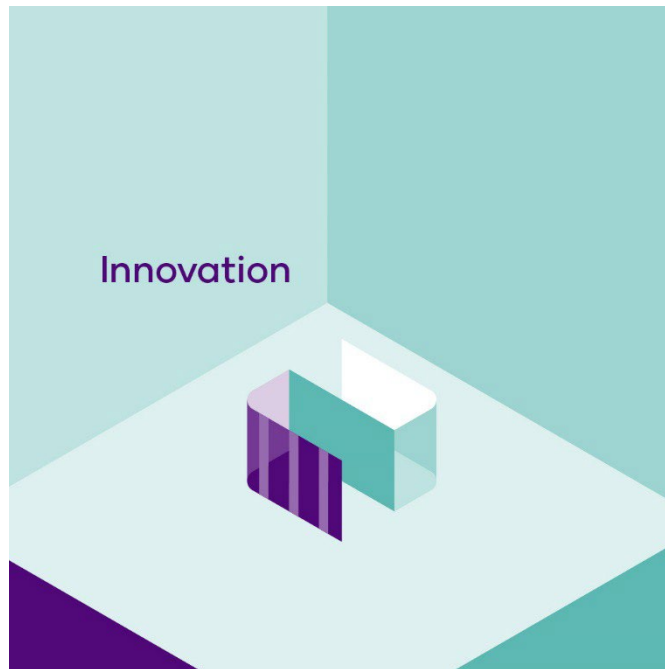
The Strategic Sourcing Team are continually researching and vetting suppliers, materials and production methods, ensuring the solutions presented to our customers meet their specific brief, required standards and are fit-for-purpose. We ensure our manufacturing partners are appropriately qualified and have all necessary accreditations, such as internationally recognised BRCGS (Brand Reputation Compliance Global Standards) and HACCP (Hazard Analysis Control Point) certificates. In addition, supplier visits allow us to perform audits and check that quality systems are operating as expected and are in line with industry standards. Frequent communications with our preferred suppliers throughout production ensures we deliver robust, quality products, without any hassles for our customers.

Using the Hi-Tech Packaging Supplier Sourcing & Management System and our proprietary Knowledge Base, service teams have a global source of over 500 qualified suppliers, and technical information to deliver finished and customised solutions that focus on ethics, safety and



sustainability performance standards. This resource, combined with the extensive industry experience of our people, gives us a wide scope to develop, produce and deliver flexible packaging that meets the needs of diverse markets and customers.





Frequent Industry Briefings, ensures the team and our customers are up-to-date and informed of the latest technology, processes and materials.

## Innovation

### Knowledge and know-how

Research and technical know-how are essential to developing products that are fit-for-purpose and perform well for our customers, and the end-user. The Hi-Tech Packaging Knowledge Base manages market, product, materials and production information, ensuring easy access to the latest information by our global sourcing and production specialists. The Strategic Sourcing Team travel to major international tradeshow and visit manufacturers to keep in-touch with trends and innovations. Continual updates to the Knowledge Base and frequent Industry Briefings, ensures the team and our customers are up-to-date and informed of the latest technology, processes and materials.

### Industry leading expertise

The Strategic Sourcing Team share a thorough understanding of production processes and draw on their extensive experience develop innovative and practical packaging solutions. The Technical Director is at the forefront of industry developments and ensures all options are carefully considered and viable – so our customers do not have to be experts. Innovation does not stop at product development however; our culture of constant improvement, has seen Hi-Tech Packaging win a number of business awards for smart thinking.

### Proven process

Hi-Tech Packaging have bought a number of flexible packaging innovations to the market – smart solutions that are now well established. Our proven, 6-step innovation process makes it easy to turn an idea into a viable commercial product. Working across Hi-Tech Packaging's three service areas, we are able to narrow the material and manufacturing options quickly against the product specification and performance requirements. Prototyping, testing and validation are all conducted seamlessly through our in-house laboratory and checked by our technical team before products are presented to the market.



## Product Development

### Generic, customised and bespoke solutions

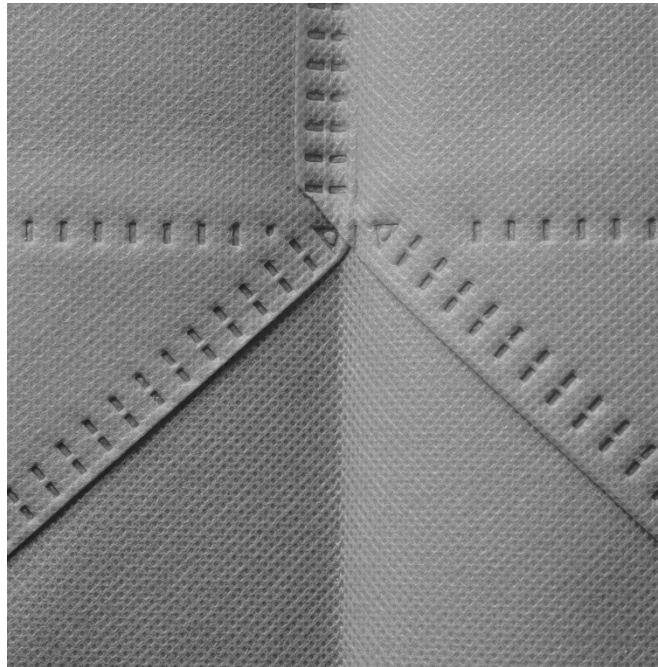
Hi-Tech Packaging offers generic, customised and bespoke flexible-packaging solutions. When customers have specific design needs and an entirely new product is required, the Service & Supply™ team will develop a brief and oversee the product development and production process, right through to final product delivery.

### A world of options

To ensure strong technical and production alignment from the start, specialists from our Strategic Sourcing Team will review material and technical innovations from the Hi-Tech Packaging Knowledge Base, match product specifications and compliance requirements with approved specialist manufacturers from our Supplier Sourcing & Management System, and then present the best possible packaging options to you. We work collaboratively with our partners, sharing ideas and developing novel design approaches to more challenging briefs.

### Quality assurance

New products go through a rigorous, in-house quality control process at the Hi-Tech Packaging Laboratory, ensuring all packaging meets the specification, standards, and is fit-for-purpose. Our Comply & Conform™ experts are constantly testing and validating new packaging innovations to keep the market informed of viable, cost-effective solutions.



**We work closely with businesses to develop sourcing and supply strategies that are focused on their commercial goals and objectives.**







The Strategic Sourcing Team can analyse potential materials and rate their performance across key sustainability criteria.

## Sustainability

### Focused on the future

Hi-Tech Packaging aims to be the best performers in the industry. Ongoing research informs our sustainability strategy and activity, including the development of new and more environmentally-friendly packaging solutions for the New Zealand market. As sustainability specialists, we investigate alternative materials, products and processes that reduce harm to our planet. Using the Hi-Tech Packaging Eco Impact™ tool, the Strategic Sourcing Team can analyse potential materials and rate their performance across key sustainability criteria.

### Setting standards

In an industry with 'green' challenges, Hi-Tech Packaging acts responsibly and is working to reduce environmental impact by managing its operations in the most efficient and effective manner. Our commitment to CSR is broad, and it includes working with partners that meet ethical sourcing standards. The company's 'Promote and Protect' sustainability strategy outlines our goals, and has clear and measurable targets that govern our business practices. We report our progress and review industry developments in our Industry Briefings.

### Benchmarking progress

We have aligned to the goals of the Ellen McArthur Foundation, which promotes a circular economy through redesign, and the reduction, reuse and recycling of plastic. The Hi-Tech Packaging Global Sourcing Specialist is constantly sourcing new materials, and the Strategic Sourcing Team have been quick to commercialise more sustainable solutions in the New Zealand market. Hi-Tech Packaging is also a member of the Sustainable Business Network of New Zealand.







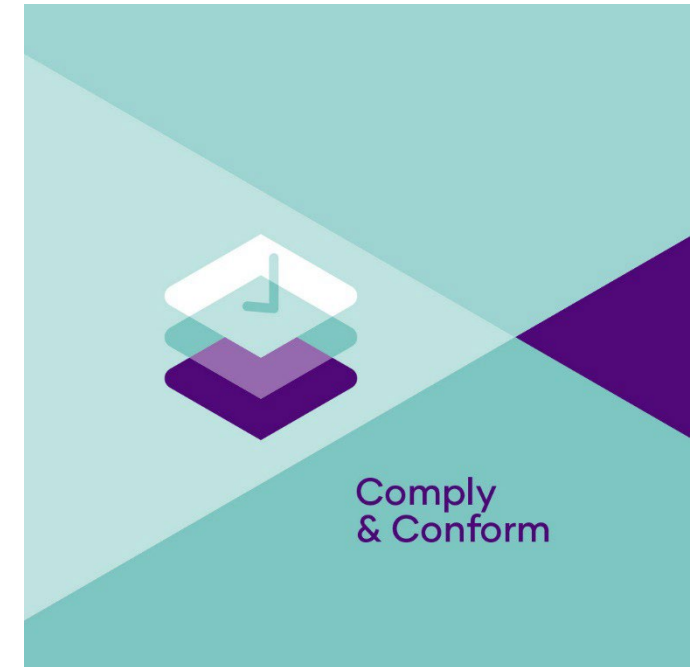
We save customers significant time and effort in understanding and managing technical specifications and industry standards.

## Service Overview

The Comply & Conform™ service enables us to reduce product risk for our customers and provide a high-level of assurance regarding quality and standards. Hi-Tech Packaging is the market leader for conformance and compliance management – we save customers significant time and effort in understanding and managing technical specifications and industry standards, which are continually evolving.

The Hi-Tech Packaging Quality & Compliance Manager oversees all quality assurance procedures and the in-house testing laboratory. Our suppliers undergo comprehensive checks and audits before they become an approved manufacturing partner. Before any orders are placed, Hi-Tech Packaging is confident that all industry standards and required certifications are present and operating. The Quality & Compliance System is used to organise documents regarding materials, products and manufacturing certification – product and supply-chain integrity is at the core of our approach to strategic sourcing.

In-house quality control systems have been integrated across all three service streams at Hi-Tech Packaging, with checks at key stages of the journey. The company also holds accreditations for; Hazard Analysis and Critical Control Point (HACCP) and Forest Stewardship Council (FSC®).



## Assurance

### Global standards

Industry standards are set by nations and responsible organisations to ensure packaging conforms to required measurements and operating benchmarks. Standards commonly referenced by Hi-Tech Packaging include; New Zealand Standards, Australian Standards, American Standards and Testing Methods, European Standards, International Standards Organisation (ISO), and United Nations Standards.

### Approved suppliers

Hi-Tech Packaging's manufacturing partners must have quality management systems, and these are checked on-site at each facility. We ensure our supply partners are appropriately qualified and have globally recognised accreditations. Certificates are requested, filed and managed in a dedicated database, which is part of the Hi-Tech Packaging Supplier Sourcing & Management System. The Quality & Compliance Manager conducts regular reviews to check the certification of our manufacturing partners is current. Factory visits by the Strategic Sourcing Team, and compliance audits by independent and recognised auditors, provide assurance that standards and operating procedures are being upheld.

### Compliance management and quality control

For every shipment, samples are checked to ensure compliance with required standards and specifications. The in-house laboratory at Hi-Tech Packaging contains specialist equipment for standard packaging tests, including dimensions, print quality, gauge, seal integrity and repeat length. We can also conduct testing for thickness using a micrometer and scale calibration. All shipment samples, testing results and reports are archived. If required, reports are forwarded to customers.

**We ensure our supply partners are appropriately qualified and have globally recognised accreditations.**





The Strategic Sourcing Team can confidently offer an end-to-end service, backed by a track-record of customer satisfaction.

## Service Overview

At Hi-Tech Packaging, our focus is on fostering long-term, strategic and trusted relationships with customers and suppliers. We call these 'Hi-Performance Partnerships' because we work closely with your people to achieve desired commercial outcomes – we understand that there is more to your business than just the procurement of packaging. Supplementary services such as range rationalisation, warehousing, inventory management, distribution and reporting, can improve operational efficiencies and add value to your organisation.

Over nearly two decades, we have developed robust production and service processes, culminating in the streamlined Hi-Tech Packaging Management System used today. All activity, from initial enquiries to delivery of orders, is managed in an integrated way. The Strategic Sourcing Team can confidently offer an end-to-end service, backed by a track-record of customer satisfaction across a variety of industries and markets. Our quality-controlled supply-chains deliver safe and sustainable packaging – reducing risk for your business.

The Hi-Tech Packaging Strategic Sourcing Team comprises highly experienced management personnel across the three service streams; Technical Director, Global Sourcing Specialist, Quality & Compliance Manager, Sales Manager, and the Purchasing & Inventory Manager. Communications are frequent and effective across all facets of the service journey.



Customers are able to access expert advice and information easily, through a dedicated and responsive customer service team. Our industry briefings feature up-to date information on important industry issues, such as sustainability.





Taking a strategic approach, we start by understanding the commercial drivers that influence your choices in flexible packaging.

## Range Rationalisation

### Packaging optimisation

Working closely with your team, Hi-Tech Packaging can help to reduce costs and improve environmental credentials by reviewing and consolidating your packaging range. Taking a strategic approach, we start by understanding the commercial drivers that influence your choices in flexible packaging. The Strategic Sourcing Team can then investigate and present viable options that align with the desired goals, by working across all three aspects of packaging development; sourcing (Search & Select™), standards (Comply & Conform™) and supply-chain (Service & Supply™). The outcome is a refreshed range that is resource efficient.

### Proven and tested solutions

Customers appreciate our independence – we consider a wide range of materials and manufacturers when presenting new solutions. Using our Knowledge Base, customers are able to access the most up-to-date innovations from the global packaging market. With the Hi-Tech Packaging Eco Impact™ analysis tool, we are able to assess new materials against key sustainability criteria, taking into account the life-cycle of a product and the customers performance objectives. All new materials, prototypes and samples are validated through our Comply & Conform™ service, giving customers peace-of-mind that packaging meets quality and compliance standards.

## Warehousing and Distribution

### Continuity of supply

Our high-capacity warehouse in Auckland serves a growing number of customers nationwide, for whom the storage and swift movement of stock is critical. Hi-Tech Packaging is adept at distribution and delivery, with the ability to handle large quantities of packaging stock and manage complex delivery requirements. We are committed to going the 'extra mile'.

### Channel support

The Hi-Tech Packaging Service & Supply™ team can manage sales revenue, merchandising and point-of-sale, as well as monitoring competitor activity and customer satisfaction through a retail distribution channel.





Information from the Hi-Tech Packaging Management System can assist customers with forecasting, planning and performance.

## Inventory Management

### Achieving efficiencies

The Hi-Tech Packaging Management System allows us to forecast and manage stock levels for our customers – avoiding costly stock-outs and lowering operational risk to their business. Our team have been quick to embrace and implement new innovations and technology into the workflow, improving reporting and notifications, as well as automating re-orders. We are continually refining and improving our systems to better support our customers – providing them with management data and helping to meet their business targets.

### Measuring performance

Service & Supply™ personnel continually review performance metrics to address any service issues and errors. The team are pro-active and responsive to customer queries, resolving matters quickly. We really value our relationships – so integrity, respect and fairness are the foundation of our service ethic.

## Reporting

### Timely management information

Information from the Hi-Tech Packaging Management System can assist customers with forecasting, planning and performance. Periodic reporting helps our Service & Supply™ team to accurately manage our warehouse stock levels, stock-turn and stock age on behalf of customers. Where we manage distribution, we can also report on sales revenue, merchandising and service issues. Detailed reports can be customised for the needs of each business and regular meetings ensures relevant data informs our customers' management decisions.

### Service improvement

Internally, Hi-Tech Packaging uses a number of quality control KPIs, to track any product issues and monitor quality systems. Detailed service tracking ensures we are effectively managing picking, processing and accounting workflows. These measures help us to continually improve our service to customers.

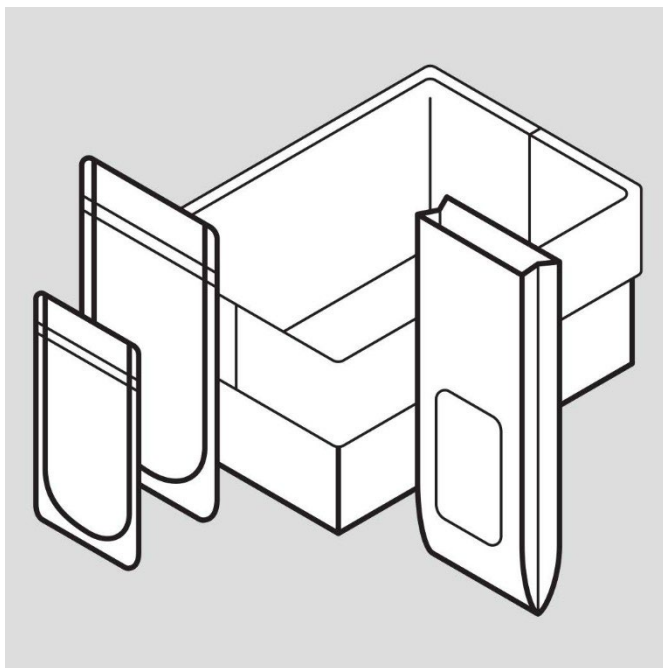




# Our Markets







## Food

Hi-Tech Packaging has been working with leading brands since 2006, and has become a valuable partner to a large number of food businesses in New Zealand. Packaging plays a vital role in preservation, quality and safety, so our service is focused on finding solutions that minimise risk and improve product and operational performance. Collectively, the team have over 45 years of food packaging experience, so we understand the sector – the need for efficient and timely service, seamless stock management, and reliable delivery.

### Technical Knowledge & Know How

Our Strategic Sourcing Team helps customers tackle technically challenging products such as 7-colour stand-up pouches and shirred casing for pet food manufacture. Where precision manufacturing is required, Hi-Tech Packaging has the expertise and experience to ensure quality and safety of products such as wicket bags, where contamination from waste plastic can occur due to poor perforation during manufacture. Through Search & Select™ we collaborate with global suppliers regarding material formulations and structures – seamlessly connecting expertise around the globe to ensure that products are fit-for-purpose and work with our customers manufacturing equipment and processes. Hi-Tech Packaging's Technical Director, Global Sourcing Specialist and Quality & Compliance Manager work closely with customers to test, refine and trial new packaging solutions in live production settings.

### Quality & Assurance

Product integrity is maintained by Hi-Tech Packaging's comprehensive quality control and management systems. Our dedicated in-house testing lab ensures product standards and compliance requirements are met – minimising risk for our customers. Together, the Hi-Tech Packaging Search & Select™ and Comply & Conform™ teams are meticulous with food safety protocols and can supply Title 21 Certificates to manufacturers to prove raw materials are food safe.

With Comply & Conform™, Hi-Tech Packaging is able to manage all packaging compliance requirements across the supply-chain for our customers, including working with third-party auditors. As the first importer in New Zealand to implement the HACCP Food Packaging program in 2012, our systems have helped a number of our customers to successfully recall products.





### Inventory & Supply Chain Management

Minimum order quantities (MOQs) can be a challenge for producers with a wide range of SKU's. Leveraging our global network of suppliers, we help customers to achieve economies by negotiating MOQs that may not otherwise be viable. Through Service & Supply™, Hi-Tech Packaging is able to warehouse and distribute our customer's packaging stock, providing a fast and efficient delivery and avoiding costly stock-out situations. Our systems also track and trace packaging stock, based on batch sequential numbering or stock age. The Hi-Tech Packaging Management System is able to produce detailed stock reports for customers, so management teams are kept informed of stock levels, turnaround, quality and compliance.

### Sustainability Strategies & Solutions

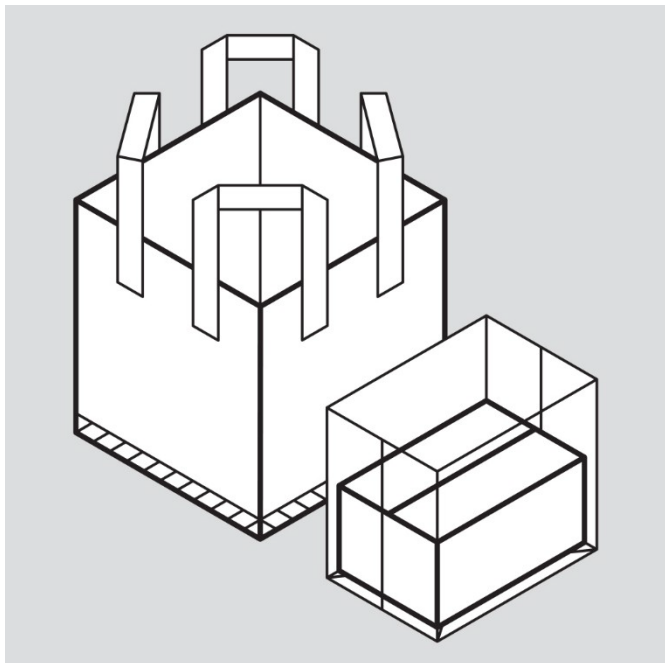
Through our Industry Briefings, we offer global sourcing insights and advice regarding sustainable packaging strategies and innovative solutions suitable for the market. At Hi-Tech Packaging, our Strategic Sourcing Team are always balancing requirements for food quality, safety and user-experience with the need to reduce environmental impact. With the Hi-Tech Packaging Eco Impact™ tool we are able to assess new materials suitable for the Food market and rate them across important sustainability criteria.

Ongoing research and investigation into the latest industry innovations means we can offer customers viable solutions that improve the environmental profile of packaging through the re-design, reduction, re-use and recycling of plastic materials.

Working with food producers to replace multi-layered films with compostable high-performing single layer films and substituting plastic with starch-based papers in supermarkets are just a couple of ways we can help our customers become more sustainable.

We are committed to the goals of the Ellen MacArthur Foundation and the Circular Economy for Plastic. We are also FSC® certified (Forestry Stewardship Council®), so our Comply & Conform™ team can ensure the integrity of paper products across the whole supply-chain.





## Industrial & Manufacturing

Hi-Tech Packaging started developing solutions in this sector nearly 15 years ago, and over time, it has become a trusted supply partner to a number of businesses by providing expertise on material selection, precision design, and sustainable packaging alternatives. Our in-house testing lab ensures standards and compliance requirements are met – minimising risk. We have developed hundreds of SKUs for a wide variety of manufacturers and managed stock for a large percentage of them – saving our customers both time and resources. Our warehousing and distribution service can ensure stock is always available and that it can be delivered quickly.

### Technical Knowledge & Know How

Since 2007, Hi-Tech Packaging has acquired significant knowledge in materials and manufacture for industrial packaging applications and this is accessed through the Hi-Tech Packaging Knowledge Base. The Strategic Sourcing Team have developed expertise in film blends, ensuring products are fit-for-purpose, safe, and wherever possible, more sustainable.

Through Search & Select™, we collaborate with global suppliers regarding material formulations and structures – seamlessly connecting expertise around the globe to ensure that products perform well, and work with our customer's equipment and processes. Our Global Sourcing Specialist,

Technical Director and Quality & Compliance Manager work closely with customers and our supply partners to engineer solutions that meet or exceed the required performance standards. More often than not, we are able to create new products that out-perform the original. Hi-Tech Packaging will work alongside your team to test, refine and trial new packaging solutions in live production settings.

### Quality & Assurance

Faulty packaging in an industrial setting can result in delayed production or delivery, which is inconvenient and costly. Through the Conform & Comply™ service, Hi-Tech Packaging is able to ensure products perform as expected for the user. Our Quality & Compliance Manager can manage all the technical details and product specifications from the outset and ensure that products meet the prescribed standards when delivered. The Hi-Tech Packaging Laboratory is central to our quality control systems and processes. The in-house testing capability is wide, and a batch testing and reporting regime can be designed to meet the specific needs of each customer.





### Inventory & Supply Chain Management

Through Service & Supply™, Hi-Tech Packaging is able to warehouse and distribute our customer's packaging stock, providing fast and efficient delivery, and avoiding disruption to business due to stock outages. Our systems can also track and trace packaging stock, based on batch sequential numbering. The Hi-Tech Packaging Management System is able to produce detailed stock reports for customers, so management teams are kept informed of stock levels, turnaround, quality and compliance. Our service makes monitoring and re-ordering stock simple.

### Sustainability Strategies & Solutions

Through our Industry Briefings, we offer global sourcing insights and advice regarding sustainable packaging. At Hi-Tech Packaging, our Strategic Sourcing Teamwork with customers to develop solutions that balance product performance with the need to reduce environmental impact.

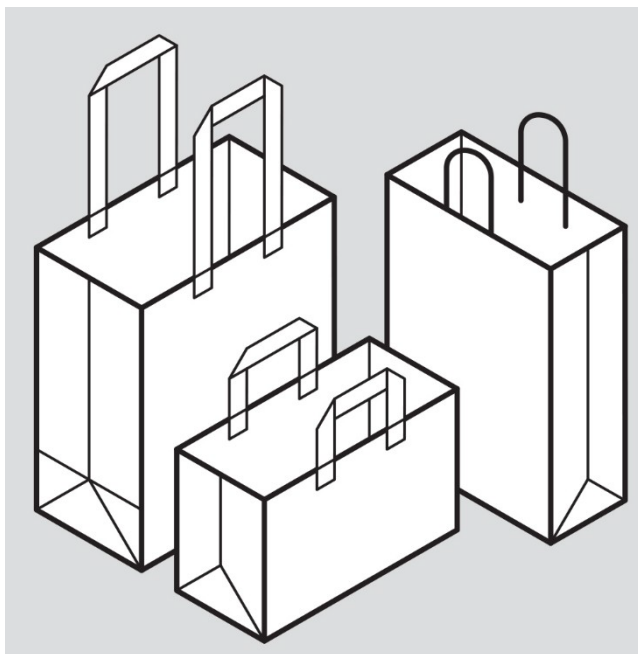
Ongoing research and investigation into the latest industry innovations means we can offer customers viable solutions that improve the environmental profile of packaging through the reduction, re-use and recycling of plastic materials. The Hi-Tech Packaging Eco Impact™ tool allows us to assess new materials for the Industrial & Manufacturing market and rate them across key sustainability criteria.

We are committed to the goals of the Ellen MacArthur Foundation and the Circular Economy for Plastic. Down-gauging and resin substitution are just a couple of options Hi-Tech Packaging can explore with customers when developing new products in the industrial sector.

Hi-Tech Packaging are a trusted supply partner to a number of businesses by providing expertise on material selection, precision design and sustainable packaging alternatives. Our Warehousing and Distribution service can ensure stock is always available and that it can be delivered quickly.







## Retail

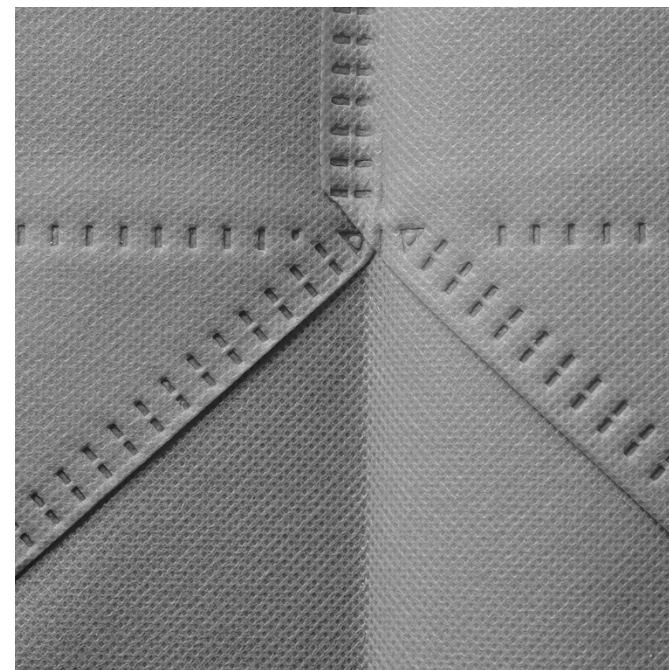
Hi-Tech Packaging has worked with some of the largest retailers in New Zealand, supplying a wide variety of flexible packaging solutions and helping customers move toward more sustainable products. As specialists in the re-usable bag market, we offer a world of choice to meet consumer's needs. Since 2007, we have acquired a huge amount of knowledge and technical expertise in designing, manufacturing and distributing retail packaging stock. Hi-Tech Packaging can manage the entire supply-chain for retailers, making their operations seamless and efficient.

### Technical Knowledge & Know How

Hi-Tech Packaging understands the needs of consumers in the retail sector and their perceptions around packaging. Bags that are strong, fit-for-purpose and designed with sustainability in mind, is what the market demands. Our Strategic Sourcing Team can review existing packaging, make material recommendations and propose product refinements, such as strengthening handles or down-gauging, to create a better-performing solution. Packaging is also promotional opportunity, so branded materials need to present well, and perform well, with the user-experience in mind.

Deep technical expertise in print and production processes ensures we produce quality products – every time. Our team is well versed in print techniques, including Flexographic and Gravure, and can oversee complex finishing

processes in both local and overseas markets. The Strategic Sourcing Team use the Hi-Tech Packaging Knowledge Base to source the best materials and manufacturers. Jute, cotton, paper, mesh, drawstring, lined or unlined – we do it all, and more. With Search & Select™, the choices are endless.





#### Quality & Assurance

Poor performing packaging in Retail can cause damage to products and to brand reputation. A good user experience is paramount. At Hi-Tech Packaging, quality is monitored by the Quality & Compliance Manager through the Conform & Comply™ service. The team can check print-quality, barcodes, swing tags and perform any other quality checks required for your shipment. The Hi-Tech Packaging Laboratory conducts a variety of tests to confirm compliance and ensure all specified standards are met – providing peace-of-mind that every batch will perform as expected. For example, strength, impact resistance, seal and seam integrity tests, can all be conducted in-house. Using our Quality & Compliance System, we can manage standards and compliance across the supply-chain – from production right through to delivery. Hi-Tech Packaging is Forestry Stewardship Council® (FSC®) certified, so our standards and compliance systems are robust, transparent, and audited annually. The Conform & Comply™ team are meticulous with managing the detail of standards for both local and international governing bodies.

**When the 'Ban on Single Use Plastic Bags' came into effect in 2019, Hi-Tech Packaging worked with retailers such as Noel Leeming and Health 2000 to change packaging materials. The Strategic Sourcing Team already had a number of viable options on record and worked with retailers to develop custom solutions to meet their specific requirements.**







#### Inventory & Supply Chain Management

For retailers that do not wish to hold and manage packaging stock, Hi-Tech Packaging offers warehousing and distribution. Our Service & Supply™ team ensures that stock is managed effectively, ensuring fast and efficient delivery, and avoiding outages. The Hi-Tech Packaging Management System is able to produce detailed reports for customers, so management teams are kept informed of stock levels, turnaround, quality and compliance. We also help customers forecast demand based on historic usage trends, making planning and ordering simple. Hi-Tech Packaging can deliver to Distribution Centres – managing stock on-site for customers, or it can deliver stock directly to Retail Outlets.

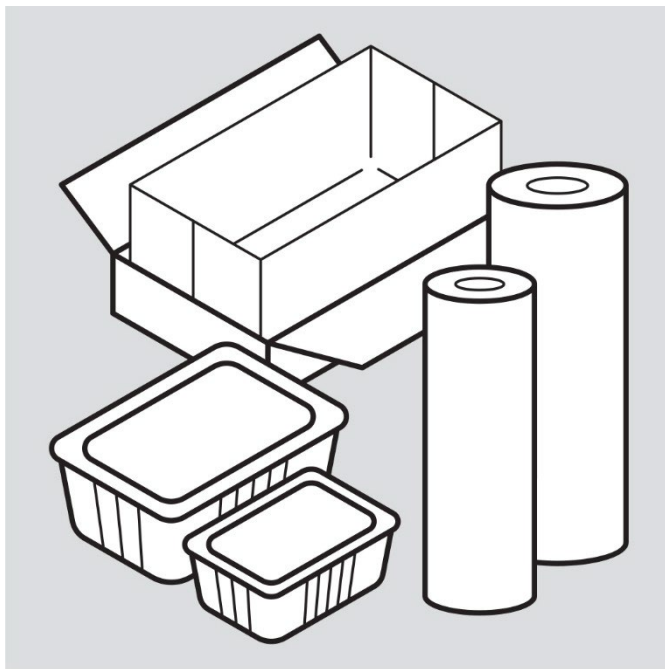
#### Sustainability Strategies & Solutions

Hi-Tech Packaging has a comprehensive understanding of the life cycle of packaging. As sustainability specialists, we research and investigate the latest innovations, so we can offer customers viable solutions that are proven to reduce environmental impact. Potential new materials for the Retail sector are assessed against key sustainability criteria with the Hi-Tech Packaging Eco Impact™ analysis tool. We then work strategically with customers, identifying opportunities to make their packaging range more sustainable.

The team is continually testing and validating new materials and promoting their use in new product design and development. Using the Hi-Tech Packaging Knowledge Base, our Technical Director can compare the profile of different products and materials and present flexible-packaging solutions that meet key performance requirements – time, cost, and sustainability. Materials such as RPET (Recycled Polyethylene) offer significant opportunities for retailers and consumers to protect the planet from plastic waste. Made from recycled PET products, e.g. drink bottles, this material is both strong and recyclable – a circular solution.

Hi-Tech Packaging is committed to the goals of the Ellen MacArthur Foundation and the Circular Economy for Plastic. We are also FSC® certified (Forestry Stewardship Council®), so our Conform & Comply™ team can ensure the integrity of paper products across the whole supply-chain.





## Horticulture & Agriculture

Primary producers trust Hi-Tech Packaging to solve their most difficult challenges – we have been working with some of the largest players in the industry for many years. For exporters working under seasonal pressure, packaging integrity and reliable supply is paramount. Our knowledge of highly specialised and sustainable materials, combined with our practical understanding of handling processes is an important factor in the design of new and innovative products. Acting as a supply-chain partner, we can also make sure products are compliant with quality standards and are always in stock.

### Technical Knowledge & Know How

Hi-Tech Packaging develops products that perform well in the most challenging environments and to the highest of international standards. Kiwifruit, Tomatoes, Capsicums, Apples – the Hi-Tech Packaging Knowledge Base has been built from practical experience, dealing with a wide variety of challenges in production and packing situations. The Strategic Sourcing Team understands the technical nature of different films, such as clarity, seal, printability and barrier properties and how food responds to these materials. Through Search & Select™ the Technical Director and Global Sourcing Specialist work together to find the right material and manufacturing partners.

Hi-Tech Packaging knows the technical and operational challenges in primary production, so we test and validate every new product in our laboratory, to ensure packaging is fit-for-purpose. Our Technical Director and Quality & Compliance Manager can work with your team, trialling and refining products to precise requirements. Hi-Tech Packaging knows the technical and operational challenges in primary production, so we test and validate every new product in our laboratory, to ensure packaging is fit-for-purpose. Our Technical Director and Quality & Compliance Manager can work with your team, trialling and refining products to precise requirements.





### Quality & Assurance

Packaging integrity is vital in a commercial setting. To avoid expensive product waste and recalls, producers need strong and durable products that perform without failure. Standards are monitored by the Quality & Compliance Manager through Hi-Tech Packaging's Conform & Comply™ service. The team can perform quality checks for lids on rigid containers, re-sealable bags and any other quality checks required for your product. The in-house laboratory at our warehouse conducts a variety of tests to confirm compliance and ensure all specified standards are met – giving customers peace-of-mind that every batch of packaging will perform as expected. For example, strength, impact resistance and seam integrity, can all be tested at the Hi-Tech Packaging Laboratory. We can also conduct UV and Corona Printing Tests for customers in the agricultural sector.

Exporting brings compliance challenges, and the Conform & Comply™ team are very familiar with the detailed requirements of multiple governing bodies and standards, including those of the Ministry for Primary Industries (MPI). Using our Supplier Sourcing & Management System, we can manage standards and compliance across the supply-chain – from production, right through to delivery. Hi-Tech Packaging is certified for HACCP (Hazard Analysis and Critical Control Point), so standards and quality control systems are robust for audit purposes, and our people are meticulous with the detail. We can work with our customers' appointed auditors, manage all documentation and prepare the required reports.

### Inventory & Supply Chain Management

Seasonal fluctuations can make inventory management challenging. If warehousing and distribution is not part of a customer's core business, the Hi-Tech Packaging Service & Supply™ team can hold, monitor and deliver stock when it is needed. Our Purchasing & Inventory Manager ensures supply is uninterrupted, and avoids disruption to your business operations due to stock outages. The service team can produce detailed stock reports, so our customer is up to date with stock levels, stock turnaround, stock age, quality and compliance. The Hi-Tech Packaging Management System, can also forecast demand, based on historic seasonal trends. We make managing, monitoring and re-ordering stock easy.

**Hi-Tech Packaging is certified for HACCP – Hazard Analysis & Critical Control Point.**



## Hi-Tech Packaging Eco Impact Tool



**Sustainable Resource**  
Is it from a sustainable resource?



**Carbon Footprint**  
What is the carbon footprint?



**Reusable**  
Is it reusable?



**Recyclable**  
Is it recycled?



**Litter & Marine**  
What is the litter & marine biodiversity risk?



**Landfill**  
What is the impact on landfill?

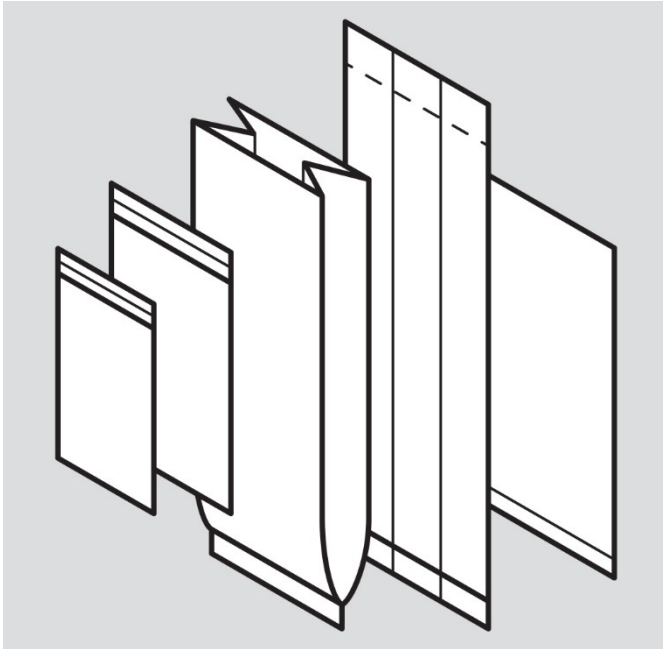
## Sustainability Strategies & Solutions

Consumers worldwide are demanding more sustainable packaging solutions. As an exporter, New Zealand products enter the global marketplace, so packaging must meet international standards and market expectations regarding waste – in addition to preserving and protecting the product.

Sustainability specialists at Hi-Tech Packaging are responsible for investigating the latest industry developments and assessing the suitability of new materials from domestic and international markets. We support the goals of the Ellen MacArthur Foundation and its vision of a Circular Economy for Plastic – so always consider new innovations over the entire product life cycle, and within the constraints of existing recycling systems. The Hi-Tech Packaging Eco Impact™ tool allows us to assess new materials for the Horticulture & Agriculture market and rate them across key sustainability criteria.

Our Strategic Sourcing Team takes a holistic view of potential solutions and will present viable options to customers, with a pragmatic appraisal of how a new product may fit within its overall performance objectives – time, cost, and sustainability. Combining the expertise of the Search & Select™ and Conform & Comply™ teams, Hi-Tech Packaging can identify opportunities, and develop strategies to improve the sustainability profile of a packaging range, enhancing our customer's credentials and their brand image.





## Medical & Healthcare

Since 2003, Hi-Tech Packaging has been developing products for the Medical sector. We have accumulated a wealth of technical knowledge and understanding of Health & Safety issues in the industry and know the stringent standards and processes for disposal of medical waste. In these environments, product integrity is vital, so materials selection, technical product design and quality control are carefully managed by our team – minimising risk for our customers.

### Technical Knowledge & Know How

For two decades, our Strategic Sourcing Team have been supplying bags for medical waste for the biggest users in the industry. These products have been manufactured to the most stringent health control standards, such as Biohazard, Cytotoxic and UN standards. The Hi-Tech Packaging Supplier Sourcing & Management System connects us to a range of specialist producers.

Through Search & Select™ our Global Sourcing Specialist will research materials and manufacturers in the international market, considering technical specifications and our customers' specific performance requirements. Applying technical expertise, our in-house team then develop new solutions that address our customers most critical challenges. Our Technical Director and Quality & Compliance Manager are continually improving packaging formats and rationalising product ranges for customers, to improve quality and reduce

cost. For example, we have designed a new specimen bag with a better performance profile – less plastic and an improved pouch seal. Customers such as District Health Boards and Waste Management companies, trust us to deliver quality products, every time.

### Quality & Assurance

We visit off-shore factories and conduct our own audits, so we know our manufacturing partners meet the high production and compliance standards required for these products. All essential documentation is stored and accessed from the Hi-Tech Packaging Quality & Compliance System. Our team can manage compliance across the entire supply-chain through the Conform & Comply™ service.

With a 0% spill tolerance, the performance of any medical grade bag is critical. The in-house laboratory at Hi-Tech Packaging can conduct a variety of tests including strength, impact resistance, seam and seal integrity. The Conform & Comply™ service will check and validate every batch, giving customers peace-of-mind that standards are being met and that products will perform as expected. Hi-Tech Packaging has an excellent record of quality control in this sector.





### Inventory & Supply Chain Management

Emergency supply is a critical issue in stock management. Hi-Tech Packaging works with the Ministry of Health and testing laboratories nationwide, to ensure a suitable stockholding is maintained, avoiding stock outages during pandemics, natural disasters and other emergency situations.

Our Service & Supply™ team are able to warehouse and distribute stock across multiple sites, and produce stock reports, giving managers information on historic usage trends to assist them with forecasting, planning and ordering. We can also report non-conformance, present findings of investigations and follow-up with remedial action.

### Sustainability Strategies & Solutions

Specialists at Hi-Tech Packaging constantly research new materials and innovations that reduce the environmental impact of packaging in the medical sector. The Hi-Tech Packaging Eco Impact™ analysis tool, lets us assess potential new materials and rate them across key sustainability criteria. We support the aims of the Ellen MacArthur Foundation and its vision for a Circular Economy for Plastic, so we take a holistic view of the product life cycle and look for packaging solutions that promote the reduction, re-use and recycling of plastic.

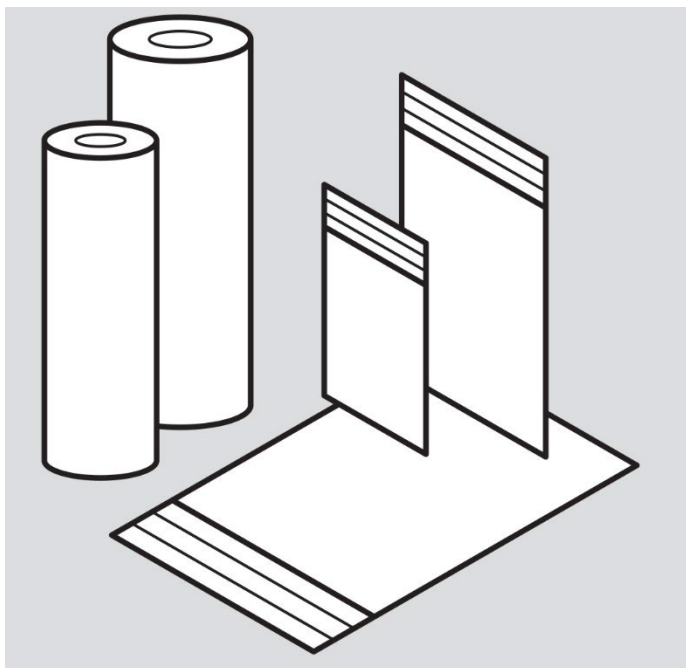
Our Strategic Sourcing Team can develop custom packaging solutions that require less plastic or use more sustainable materials. Maintaining strength and durability with less material requires considerable technical knowledge and skill. Our Technical Director reviews potential new materials such as starch-based products or polyethylene, which has good recycling potential in non-hazardous material situations.

Reducing material use, eliminating unnecessary components, standardising formats and reducing SKUs are just a few approaches Hi-Tech Packaging can use to improve sustainability across a range.

**Products have been  
manufactured to the most  
stringent Health Control  
standards.**







## E-commerce & Freight

Protecting freight from damage is critical to online retailers. As supply-chain partners, Hi-Tech Packaging offers seamless and consistent supply of durable courier bags and packaging solutions to some of New Zealand's most recognised brands, helping them to deliver goods safely and securely, in all conditions. Global trends, market insights and material innovations keep us investigating more sustainable options – so we can assist customers to reduce their environmental footprint and enhance their brand image.

### Technical Knowledge & Know How

The Hi-Tech Packaging Search & Select™ service sources generic and custom-designed courier bags from our global manufacturing network. Over many years we have learnt a lot about strength, stretch and sustainability as technical issues for freight packaging. Using the Hi-Tech Packaging Knowledge Base, and the expertise of our Technical Director, novel packaging formats can be developed for customers with specific requirements.

For example, Hi-Tech Packaging have developed a recyclable flow-wrap film for packaging products, ready for freight. This new film contains 30% recycled content, can be recycled again, and performs to the same standard as virgin film.

During early product trials, the Strategic Sourcing Team worked closely with our customer's production team and equipment engineers to test the film performance in a live production setting. After refinements to the formulation, to adjust the sealing and slip properties, the product is now fully commercialised.

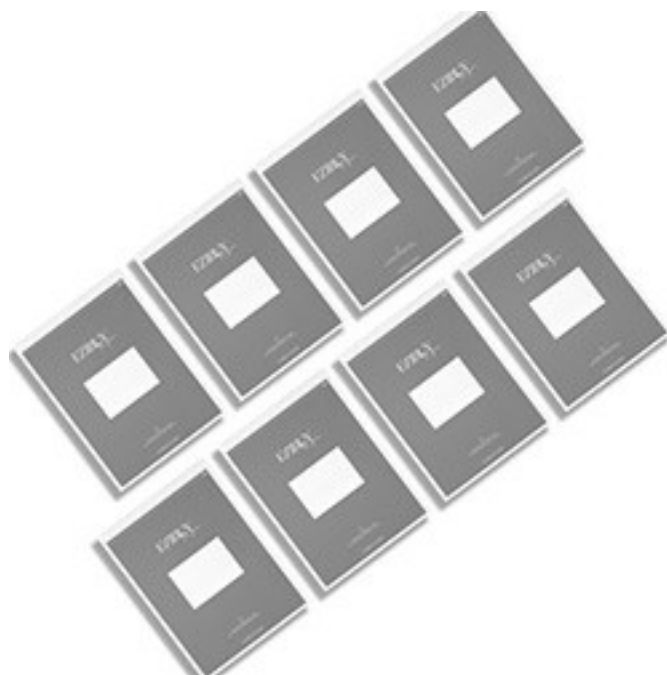
### Quality & Assurance

Packaging creates an important first impression for the end customer. Robust packaging, designed to a standard suitable for freight will avoid damage to products and reputation.

The Hi-Tech Packaging in-house laboratory tests and validates all products – ensuring they comply to prescribed industry standards and are fit-for-purpose. As part of the Conform & Comply™ service, the team will check print quality, tape release closures, seal flap and slip. The quality control systems at Hi-Tech Packaging are detailed and robust, ensuring products perform as expected.

Hi-Tech Packaging is also Forestry Stewardship Council® (FSC®) certified, so are able to ensure the integrity of paper products across the entire supply-chain. The Conform & Comply™ team are highly experienced and detailed in managing local and international standards.





### Inventory & Supply Chain Management

Through Service & Supply™, Hi-Tech Packaging offers warehousing and distribution to customers that are not able to manage their packaging stock. Our inventory management systems effectively track and manage stock on behalf of our customers, ensuring freight packaging is always on-hand when required. Hi-Tech Packaging can manage stock in our own warehouse or within our customer's Distribution Centres.

The team are also able to produce a variety of reports to keep customers informed of stock levels, stock-turn and stock age. We can provide management information on usage that can assist with forecasting, planning and ordering.

### Sustainability Strategies & Solutions

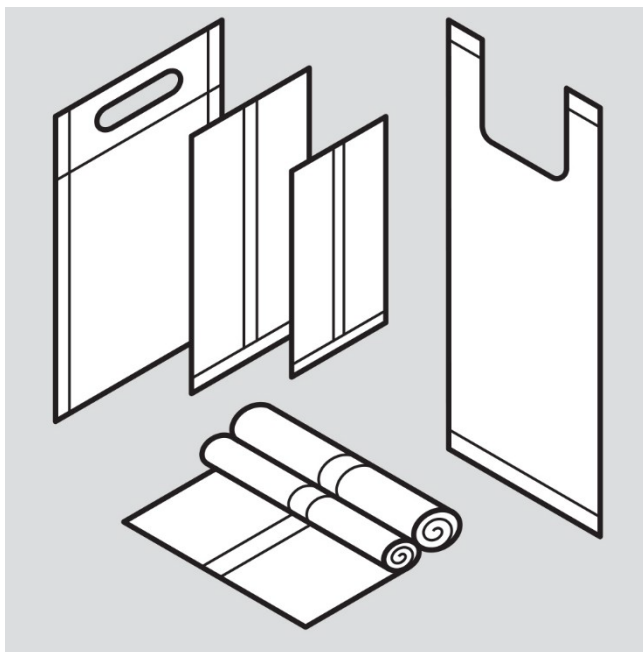
Hi-Tech Packaging supports the goals of the Ellen MacArthur Foundation and its vision of a Circular Economy for Plastic. We are conscious of sustainability across the entire life cycle of packaging and actively consider the reduction, re-use and recycling capability of plastic products.

Specialists at Hi-Tech Packaging constantly search for new packaging solutions with superior environmental credentials. The Hi-Tech Packaging Eco Impact™ analysis tool, lets us rate potential new materials for the freight sector, across key sustainability criteria. Recycled plastic courier bags (90% recycled content), paper courier bags and compostable films are all options that can improve the sustainability profile of a range. We work strategically with customers to review and identify opportunities for innovation and product development.

**EZIBUY.COM**

**LUXE**  
FITNESS  
WWW.LUXEFITNESS.COM





## Rubbish & Refuse

Over a dozen Councils and Waste organisations choose to work with Hi-Tech Packaging because of our extensive industry knowledge and experience; our commitment to developing sustainable packaging solutions; and our comprehensive service offer. We act as a supply-chain partner, sourcing, manufacturing, warehousing and distributing stock directly into the sales channel. Our service teams provide administrative systems and support for managing inventory. If required, we can manage customer service, sales revenue and point-of-sale, wrapping it into one seamless solution.

### Technical Knowledge & Know How

The Hi-Tech Packaging Knowledge Base has been built on nearly two decades of industry experience in materials innovation, manufacturing and production processes. During this time, our technical team have developed superior formulations for materials, ensuring they meet the NZ Standards, and are fit-for-purpose. Adding biodegradable additives to plastic is one way we have helped customers make rubbish bags more environmentally friendly. Our team are experts in improving materials and maintaining product integrity.

Through Search & Select™ the Strategic Sourcing Team can also source other products, such as rubbish tags for Auckland Council's 'Pay as you throw' system. Hi-Tech Packaging was

instrumental in developing and implementing the initiative, which was rolled-out Auckland-wide. Our Technical Director and Quality & Compliance Manager work with customers to create products that meet your organisation's standards and compliance requirements, and goals for sustainability.

### Quality & Assurance

Through the Conform & Comply™ service, Hi-Tech Packaging will test and validate all new rubbish and refuse products. The Quality & Compliance Manager can check batches against a number of testing criteria, such as strength and impact resistance – ensuring all quality standards are being met. The in-house laboratory is equipped to conduct a wide variety of product integrity tests and can develop a testing regime and reporting system that meets the specific needs of your organisation.

Since 2012, Hi-Tech Packaging's unbroken quality record can be credited to its robust and transparent quality control systems. We are certified for a number of international standards, so is meticulous with documentation and auditing across the supply-chain. Through Conform & Comply™, our team works with customers to manage compliance and auditing procedures.





### Inventory & Supply Chain Management

Consistent supply of refuse bags and tags is essential for our customers and Council's ratepayers. For organisations whom warehousing, stock management and distribution is not part of their core business, we offer these functions as part of an integrated service. Hi-Tech Packaging can manage the supply-chain, end-to-end, saving our customers valuable time and resources.

The Service & Supply™ team includes sales, inventory, finance, and customer service personnel, who work together to ensure supply-chain and distribution operations run smoothly. Hi-Tech Packaging has excellent systems for managing stock, forecasting and planning, with a dedicated Purchasing & Inventory Manager who ensures supply is uninterrupted. We provide detailed reports and management information to customers and meet regularly to monitor quality, operations and service.

### Sustainability Strategies & Solutions

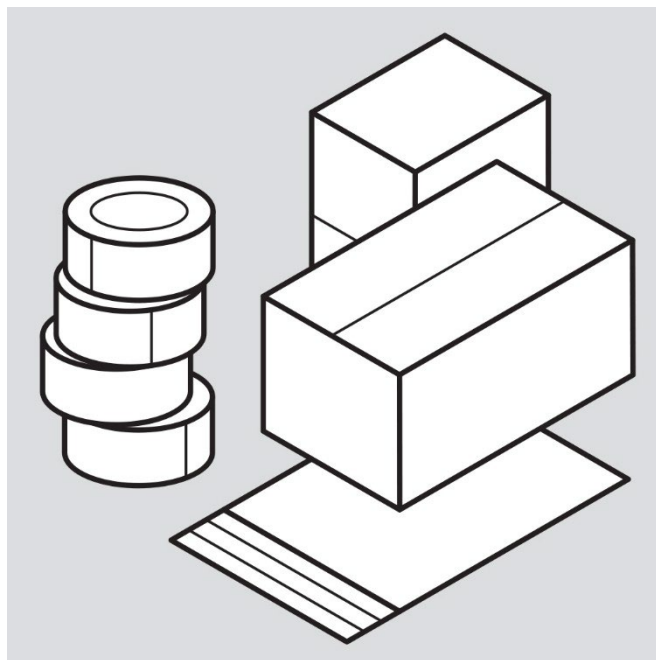
Sustainable products such as plant-based, home compostable bin liners, are changing the perceptions and habits of consumers, and consequently, increasing awareness of the constraints of commercial waste management.

Utilising Hi-Tech Packaging's global sourcing insights, our Technical Director will investigate and validate new and more sustainable packaging materials and present viable alternatives to customers.

The Hi-Tech Packaging Eco Impact™ analysis tool, is used to rate potential new materials for the Rubbish & Refuse sector, benchmarking them against important sustainability criteria. We support the vision of the Ellen MacArthur Foundation and its Circular Economy for Plastic, so consider the complete life cycle of packaging when assessing the needs of a specific market.

**The Strategic Sourcing Team was instrumental in migrating Auckland Council to a rubbish tag system for rubbish collection in the North Shore, Waitakere, Papakura and Franklin. As part of this service, Hi-Tech Packaging manages the manufacture and distribution of tags to a wide range of business customers, from dairies to supermarkets. Sales revenue, merchandising, point-of-sale, customer service and satisfaction, are all services that we currently manage in-house.**





## Wholesalers

Hi-Tech Packaging's global network of manufacturers gives wholesalers access to a wide range of flexible and rigid packaging products. Leveraging our supply partnerships of nearly 30 years, we make customised solutions and small runs viable and can manage stock from manufacture, right through to delivery. Our team creates resource efficiencies across the supply-chain for our customers. With an increasing emphasis on sustainability, our team can develop packaging strategies and solutions that meet both commercial needs of Wholesalers and market expectations.

### Technical Knowledge & Know How

Pallet wrap, pallet covers, tape, strapping, cartons and more. For nearly three decades, Hi-Tech Packaging has been supplying warehouse products to our wholesale customers through our Search & Select™ service. Our Global Sourcing Specialist, Technical Director and Quality & Compliance Manager work closely with customers to design, prototype, and manufacture custom packaging that protects products in heavy-duty, warehouse environments. With over 60 years of collective experience in the print and packaging business, production is managed with great attention to detail.

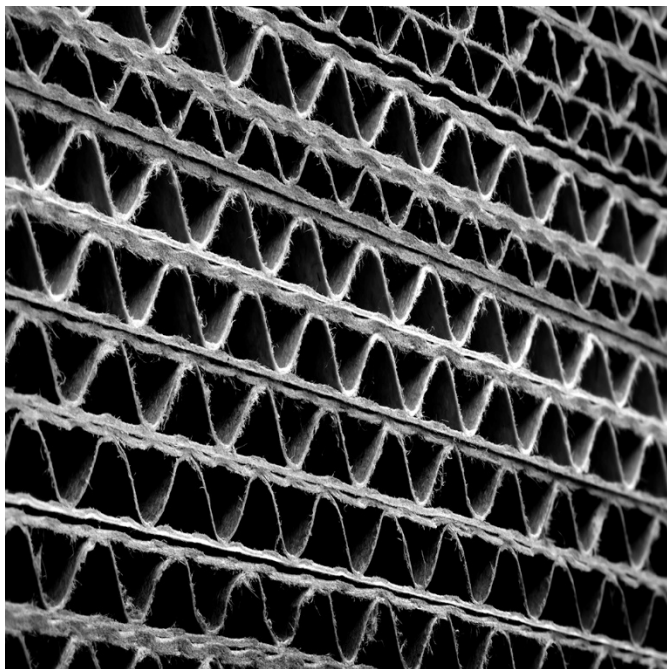
The Strategic Sourcing Team has a wide knowledge of board grades, tape specifications, and poly bubble specifications, so we stock a full range of products that are fit-for-purpose and ready for immediate delivery from our warehouse.

### Quality & Assurance

Hi-Tech Packaging operates robust systems and procedures to govern quality control and compliance management. All new products are tested and validated in the Hi-Tech Packaging Laboratory, ensuring packaging is fit-for-purpose. Through the Conform & Comply™ service, our team will batch test products to ensure they have been manufactured to specified standards. These quality tests ensure products will perform as expected and reduces the risk of product failure for the end user. All certification and documentation is managed in the Hi-Tech Packaging Quality & Compliance System for easy reference.







#### Inventory & Supply Chain Management

Through Service & Supply™, Hi-Tech Packaging offers warehousing and distribution of packaging stock, providing a 'just-in-time' service. As inventory managers, the team ensure stock is always on hand – we monitor stock levels, stock-turn and stock age – and will prepare reports that keep customers informed about their stockholding. The Hi-Tech Packaging Management System can also forecast demand based on historic usage trends and trigger orders when required. Conversely, slow moving stock lines can be identified and clients advised.

The Strategic Sourcing Team has a wide knowledge of board grades, tape specifications and poly bubble specifications.

#### Sustainability Strategies & Solutions

As consumers demand more supply-chain transparency from the businesses they purchase products from, our customers are requesting more sustainable packaging solutions.

As sustainable product specialists, Hi-Tech Packaging researches and validates new and innovative products that have less impact on the environment. With the Hi-Tech Packaging Eco Impact™ tool, we are able to analyse potential new materials and rate them against important sustainability factors. We work with customers strategically, to improve the environmental credentials of their packaging range by presenting them with viable alternatives. We support the work of the Ellen MacArthur Foundation and its vision of a Circular Economy for Plastic, so view packaging across its complete life cycle, promoting the reduction, re-use and recycling of plastic.

As part of our commitment to sustainability, Hi-Tech Packaging is certified by the Forestry Stewardship Council® (FSC®), so can ensure the integrity of paper products across the entire supply-chain. FSC® is internationally recognised as the most rigorous environmental and social standard for responsible forest management.







# Case Study



Search  
& Select





Using the Hi-Tech Packaging Knowledge Base of technical information, we are confident that one of our manufacturing partners are capable of providing the required packaging solution.

## Case Study: The Warehouse Group

When the Category Manager and the Procurement Manager for The Warehouse Group approached us to create a re-usable carry bag for sale in their stores, Hi-Tech Packaging's Strategic Sourcing Team enthusiastically took up the challenge. The Warehouse Group's internal team had been unsuccessful in their search for a supplier and time was short.

With only a photo as reference, our Global Sourcing Specialist applied remarkable investigative skills and managed to trace the product back to the original manufacturer in South-East Asia. Though a factory visit from our Technical Director confirmed technical and production capability, it did not meet The Warehouse Group's Ethical Sourcing Policy, so a new supplier had to be found.

Using the Hi-Tech Supplier Sourcing & Management platform, our team were confident that one of our key manufacturing partners had the capability to create the product from scratch. The product's life cycle was an important factor, so additional sustainability and compliance documentation was included as part of the proposal.



#### Materials that make a difference

**Direct mail company Ezibuy wanted more accessible and sustainable packaging solutions. Courier bags and flow-wrap film are crucial to its packing and distribution operations, ensuring products are delivered to customers in optimal condition. Working with our specialist manufacturers, The Strategic Sourcing Team at Hi-Tech Packaging were able to develop, test and refine a viable alternative to their virgin grade film, by creating a new formulation with recycled content. The new film maintained the performance of the original, with the added benefit of being recycled again through the existing soft-plastics recycling channel.**

**EZIBUY.COM**

The solution presented met all the required standards, was favourably priced, and able to be delivered within The Warehouse Group's very tight timeframe. In fact, Hi-Tech Packaging's overall offer, considering the specialised technical knowledge and expertise of the Search & Select™ team, was more attractive than what The Warehouse Group's international sourcing office was able to procure from their own manufacturer.

The New Zealand team at The Warehouse Group achieved a better commercial outcome, thanks to the strong relationships Hi-Tech Packaging has developed with its manufacturers over time. A collaborative approach and long history with our partners across the supply-chain, allows us to design and deliver solutions that exceed our customers' expectations – from production, right through to delivery.

Retailers of scale work with us because we are often able to achieve results that are difficult for them to realise on their own.





# Case Study



Comply  
& Conform





Being HACCP certified gives Hi-Tech Packaging the ability to control the process, creating a complete chain of custody.

## Case Study: Van Den Brinks

Product performance was a key issue for Brinks – a large chicken producer that needed a robust product solution for its wholesale carton-liner. Taking samples of the existing bag, the Strategic Sourcing Team at Hi-Tech Packaging worked together to find, test and validate a new solution, with material characteristics to avoid tearing, puncture and leakage. Our Global Sourcing Specialist narrowed the field on potential manufacturers within our global network. After vetting a shortlist of suppliers, our Technical Director and the Quality & Compliance Manager then managed the production of new liner samples, ensuring the solution met all necessary food safety requirements, was fit-for-purpose, and suitable for production processes within the Brinks factory. Being HACCP certified gives Hi-Tech Packaging the ability to control the process, creating a complete chain of custody and ensuring product integrity across the supply-chain.

Using Hi-Tech Packaging's in-house laboratory, the new liner samples were extensively tested and benchmarked against the existing carton-liner. The resulting test-report validated our proposed solution, proving it was robust and fit for purpose, in addition to meeting all technical requirements for the bag.



#### Streamlining compliance processes and procedures

Customers such as Zespri, have detailed, industry-specific compliance requirements for export packaging, with strict procedures that govern activity and audits. Hi-Tech's Quality & Compliance Manager has extensive knowledge and experience working with in-house compliance teams, external governing bodies and independent auditors to ensure all standards and certifications are present and correct. Quality control and in-house laboratory testing are all part of the Comply & Conform™ service.



Hi-Tech Packaging's solution was well received and trials began. As production testing progressed, the formulation was further refined to improve the strength of the bag. Throughout the trials, Hi-Tech Packaging technicians liaised with production managers from Brinks to refine the material formulations. Behind the scenes, communications with our manufacturing partners were fast and efficient, resulting in the best possible turnaround times for new samples.

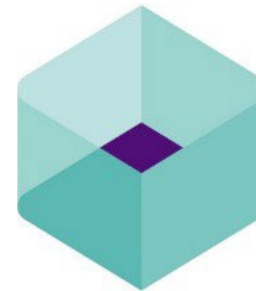
Fast resolution of production issues meant Brinks were up and running quickly with the new liner, and they are very happy with the product. Bag integrity and consistent performance is critical to their operations, as failure can create costly contamination issues in the facility. Every batch is quality checked at the Hi-Tech Packaging laboratory as part of our Comply & Conform™ service, providing assurance that standards are continually being maintained.







# Case Study



## Service & Supply





By working closely with our customers we create a robust supply chain.

## Case Study: Auckland Council

As a long-standing supplier of rubbish bags to Auckland Council, Hi-Tech Packaging has developed a deep understanding of its operations, goals, and strategies regarding waste management and sustainability.

So when the Council migrated to a rubbish tag system for waste collection in North Shore, Waitakere, Papakura and Franklin, they chose Hi-Tech Packaging, as our Service & Supply™ team were trusted partners with a track-record of managing resources from production, right through to delivery. Getting us to manage the entire retail and distribution channel for them, was a comfortable next step.

Working closely with managers from the Waste Solutions Infrastructure and Environmental Services division of Council, our customer service and accounts people created a robust supply-chain to manage stock, including sales and distribution to a wide range of retail outlets – from dairies to supermarkets, Auckland-wide.

With such a large number of individual outlets to manage and the complexity that brings, robust accounting, reporting and communication systems were vital to successful implementation. Handling invoicing and revenue for Auckland Council, implementing price changes, responding to customer queries, and online ordering from supermarkets were just a few of the procedures designed by our Service & Supply™ team to effectively manage channel activity.



### Developing robust and responsible products

Over the 12 years that Hi-Tech Packaging has been working with Auckland Council, we have developed a range of products that meet stringent test requirements. Also, our Strategic Sourcing Team are continually investigating alternative and more sustainable materials for rubbish bags – trusted products that perform well. Drawing on the Hi-Tech Knowledge Base, our people research, test and validate new packaging materials, formulations and formats at our in-house laboratory, so we are able to offer customers viable options to reduce their environmental impact.



The Hi-Tech Packaging team is well versed in communicating with a large number of retail customers and the general public, responding quickly and resolving service issues efficiently. Merchandising activity, including managing point-of-sale material, monitoring competitor activity, and customer satisfaction, are all part of the comprehensive service we provide. Weekly reports and monthly meetings keep Auckland Council informed of sales revenue and all other channel activity. We also report on Health & Safety across the supply-chain, in line with Auckland Council's specific standards and compliance requirements. We have made the whole operation simple and seamless, and it is all under one umbrella.

